

Message Text

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ORIGIN XMB-04

INFO OCT-01 AF-06 EUR-12 ISO-00 EB-07 OPIC-06 AID-05 /041 R

DRAFTED BY:XMB JSEICHTER:LSH

APPROVED BY:EB/IFD/ODF:RANDOLPH A SWART

XMB:JDBIERMAN

AF/W:WALTER G RAMSAY(INFO)

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R 221725Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY ABIDJAN

INFO AMEMBASSY PARIS

UNCLAS STATE 016308

E.O. 11652: N/A

TAGS: BPRO

SUBJECT: VISIT EXIMBANK OFFICIAL

1. JOHN SEICHTER, LOAN OFFICER FOR EXPORTER CREDITS, GUARANTEES AND INSURANCE DIVISION, WILL VISIT AMEMBASSY ABIDJAN WITH POST CONCURRENCE FEBRUARY 13 THROUGH 17 AFTER PARTICIPATING IN STATE/COMMERCE REGIONAL ECONOMIC OFFICERS' CONFERENCE IN YAOUNDE FEBRUARY 4 THROUGH 6 AND STOPPING IN LAGOS. PURPOSE OF SEICHTER'S VISIT IS TO MEET WITH EXISTING BUYERS COVERED BY EXIMBANK SUPPLIER CREDIT PROGRAMS, PROMOTE CFF PROGRAM WITH LOCAL FINANCIAL INSTITUTIONS, AND IDENTIFY NEW BUSINESS.

2. SEICHTER'S ITINERARY IS AS FOLLOWS:

A. ARRIVE ABIDJAN 1715 FEBRUARY 13 ON CAMEROON AIRLINES NO. 708 FROM LAGOS.

B. DEPART ABIDJAN 0900 FEBRUARY 17 ON AIR AFRIQUE FOR PARIS ARRIVING PARIS 1750.

C. DEPART PARIS 1145 FEBRUARY 18 ON TWA NO. 891 FOR DULLES.

D. HOTEL ACCOMMODATIONS HAVE BEEN ARRANGED THROUGH PAN AM FOR HOTEL IVORIE INTER-CONTINENTAL IN ABIDJAN AND THROUGH TWA FOR JAKUES BOREL AT CDG AIRPORT.

3. EXIMBANK REQUESTS EMBASSY ARRANGE APPOINTMENTS IN ABIDJAN FOR UNCLASSIFIED

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SEICHTER AS FOLLOWS:

- A. BANQUE INTERNATIONALE POUR LE COMMERCE ET L'INDUSTRIE DE LA COTE D'IVOIRE, MR. JOACHIM RICHMOND.
- B. SOCIETE IVOIRIENNE DE BANQUE.
- C. LOCAL REPRESENTATIVES OF FIRST NATIONAL CITY BANK AND BANK OF AMERICA.
- D. IVORY COAST DEVELOPMENT BANK.
- E. CAISSE AUTONOME D'AMORTISEMENT.
- F. SOCIETE ANONYME ABIDJAN INDUSTRIE S.A. (ABI).

4. EMBASSY ASSISTANCE IS REQUESTED TO IDENTIFY OTHER APPROPRIATE OFFICIALS AND U.S. BANKERS AND BUSINESSMEN WHO WOULD BENEFIT FROM DIRECT EXIMBANK CONTACT.
ROBINSON

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